

**EUROPEAN  
CURRICULUM VITAE  
FORMAT**



**PERSONAL INFORMATION**

Name

**PIETRO ANGELO GUINDANI**

Address

Telephone

Mobile

E-mail

Nationality

Italian

Date of birth

JANUARY 11, 1958

**WORK EXPERIENCE**

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

Since July 2008 (so far 13 years, now in fifth 3-year mandate)

**Vodafone Italia S.p.A.**

Via Lorenteggio, 240 – 20147 Milan

Telecommunications

**Chairman of the Board of Directors**

Chairman of the Supervisory Board (Law 231)

Chairman of the Tax Risk Management Committee

Member of the Audit & Risk Committee

- Dates (from-to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

Since May 2014 (7 years, currently in third 3-year mandate, contemporarily with other appointments)

**ENI S.p.A. – Roma**

Oil and gas

Member of the Board (nominated by Assogestioni, association of institutional investors)

Chairman of the Control & Risk Committee

Member of the Remuneration Committee

Chairman of the Remuneration Committee from 2014 to 2017

Chairman of the Sustainability and Scenarios Committee from 2017 to 2020

- Dates (from-to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

Since May 2009 till now (12 years – contemporarily with other appointments)

**Istituto Italiano di Tecnologia – Genoa**

Research institution founded by Ministero dell'Istruzione, Università e Ricerca (Italian Ministry for Education and Research) and Ministero dell'Economia e Finanza (Italian Treasury)

Member of the Executive Committee from 2009 till 2014

Member of the Board since 2014

Member of the Strategy Committee

- Dates (from – to)
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- Main activities and responsibilities

Since June 2013 till now (8 years contemporarily with other appointments)  
**Assolombarda**  
 Lombardy Entrepreneurs Association  
 Board Member (from 2013) and Member of the Executive Board (from 2021)  
 Vice-President for “University, Innovation and Human Capital” from 2013-2021

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

Since 2004 till now (17 years contemporarily with other appointments)  
**Asstel-Assotelelcomunicazioni**  
 Telecom Industry Association  
 Member of the Executive Board  
 President from February 2018 to May 2021  
 President from 2004 to 2009

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

Since 2009 till now (12 years – contemporarily with other appointments)  
**Assonime - Roma**  
 Association of Italian listed companies  
 Member of the Board and of the Executive Board  
 Chairman of Working Groups:
 

- Regulation n. 231/2001 and policies to counteract illegal activities within companies
- Strategy for the single European market
- Online identification and electronic payments: security and interoperability
- Corporate governance and tax aspects of multinational companies

- Dates (from – to)
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  - Occupation or position held
- Main activities and responsibilities

From July 2004 to July 2008 (4 years)  
**Vodafone Italia S.p.A. – Milan**  
 Telecommunications  
**Chief Executive Officer**  
 Responsible for the management and profitability of the Italian operations of Vodafone Group  
 Member of the Group Executive Committee

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

From October 1995 to July 2004 (9 years)  
**Vodafone Italia S.p.A. (previously Omnitel Pronto Italia S.p.A.)**  
 Telecommunications  
**Chief Financial Officer of Vodafone Italia SpA and of Vodafone SEMEA Region (from 2000)**  
 Responsible for Planning, Control, Treasury, Accounting, Purchasing and Legal functions

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

From March 1993 to September 1995 (2.5 years)  
**Olivetti S.p.A.**  
 Information Technology  
 International Finance Dept. Director  
 Debt and equity funding on the international capital markets  
 Financial management of the Group’s int’l treasury and of the foreign subsidiaries

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

From October 1986 to March 1993 (6.5 years)  
**Montedison S.p.A. – Enimont S.p.A. – European Vynils Corporation S.A.**  
 Chemicals  
 International Finance Dept. Director  
 Debt and equity funding on the international capital markets  
 Chief Financial Officer of EVC, joint venture ENI-ICI

- Dates (from – to)
- Name and address of employer

From April 1982 to October 1986 (4.5 years)  
**Citibank N.A.**

- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

## OTHER PREVIOUS BOARD APPOINTMENTS

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

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Corporate Banking  
 Relationship Manager – Vice President  
 Credit Officer  
 Parent Account Manager of Italian multinational groups

From April 2015 to April 2021 (6 years – contemporarily with other appointments)

### **Cefriel – Milan Polytechnic – Milan**

Digital Innovation  
 Member of the Board  
 Board Member

From July 2012 to April 2018 (6 years – contemporarily with other appointments)

### **Salini-Impregilo S.p.A. – Milan**

Infrastructure construction  
 Member of the Board (nominated by majority shareholder Salini)  
 Member of the Control and Risk Management Committee

From May 2014 to April 2017 (3 years – contemporarily with other appointments)

### **FINECOBANK S.p.A. – Milan**

Retail on-line banking  
 Member of the Board (nominated by majority shareholder UniCredit)  
 Member of the Audit and Related Parties Transactions Committee

From March 2011 to June 2014 (3 years – contemporarily with other appointments)

### **Pirelli & C. S.p.A. – Milan**

Tyre manufacturer  
 Member of the Board (nominated by Assogestioni, association of institutional investors)  
 Member of the Compensation Committee

From March 2009 to March 2012 (3 years – contemporarily with other appointments)

### **Sorin S.p.A. – Milan**

Medical devices  
 Member of the Board (nominated by majority shareholder Mittel)  
 Member of the Compensation Committee

From March 2009 to March 2012 (3 years – contemporarily with other appointments)

### **Carraro S.p.A. – Padua**

Construction equipment  
 Member of the Board (nominated by majority shareholder Carraro family)  
 Chairman of the Compensation Committee  
 Member of the Strategy and Operations Committee

From August 2008 to June 2011 (3 years – contemporarily with other appointments)

### **SFR – Societe Francaise du Radiotelephone – Paris**

Telecommunications  
 Member of the Board and the Executive Committee (nominated by majority shareholder Vodafone)  
 Responsible for the commercial relationship between SFR and Vodafone

## EDUCATION AND TRAINING

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded
- Level in national classification

From October 1976 to March 1982  
Universita' Commerciale "Luigi Bocconi"  
  
Economia Aziendale, major International Finance  
  
Laurea in Economia e Commercio  
110 cum laude  
Thesis discussed with Professor Claudio Dematte'

## PERSONAL SKILLS AND COMPETENCES

### MOTHER TONGUE

ITALIAN

### OTHER LANGUAGES

- Reading skills
- Writing skills
- Verbal skills

**ENGLISH**  
EXCELLENT  
EXCELLENT  
EXCELLENT

- Reading skills
- Writing skills
- Verbal skills

**FRENCH**  
BASIC  
BASIC  
BASIC

### SOCIAL SKILLS AND COMPETENCES

Managed senior executive positions in international and multicultural environment.  
Earned trust and respect in broad business community.  
Lead managed far reaching projects beyond the corporate environment, such as in the Bocconi Alumni community, Assonime, Confindustria Digitale, Assolombarda and the Expo Digital Ecosystem E015 initiative.

### ORGANISATIONAL SKILLS AND COMPETENCES

Proven skills in planning and organisation in complex situations.  
Driven strategic change through vision and role modelling.  
Managed talent recruiting, people development and succession planning processes.

### TECHNICAL SKILLS AND COMPETENCES

Experienced different professional responsibilities, ranging from banking, to corporate finance, business strategy, operational management and governance.  
Managed innovation and new product development in the digital space.

### OTHER SKILLS AND COMPETENCES

See Annex for detailed professional expertise.

**Detailed Professional Expertise**

Strategic management (referring to working experiences as Vodafone Italy Chief Executive Officer)

- Designed and implemented strategic shift from “mobile only” to “**total telecommunications**”, integrating both fixed and wireless technologies; total telecommunications strategy pursued both organically and through acquisitions.
- Actively participated at the Vodafone Group Plc Executive Committee and Group Strategy Committee dealing with the design and implementation of the Vodafone global strategy, portfolio and operating management.

Innovation management (referring to working experiences as Vodafone Italy Chief Executive Officer)

- Always first mover in Italy in the commercial launch of **mobile broadband** solutions for business users utilizing **UMTS/HSPA** technologies.
- Designed, developed and launched in Italy first ever technical and commercial solution for **location-based voice and radio services** and for **wireline-wireless fully integrated virtual private networks**.
- Started the evolution of Vodafone network towards a **Next Generation Network**, based on a common IP network.
- Introduced **innovative organisations** in Technology and Customer Relationship Management departments to boost execution capabilities, accountability, motivation and productivity levels.
- Promoted a **culture of innovation** inside Vodafone, both by providing extensive training on new technologies to most of the technical personnel and by setting up a context among technical personnel to reward most innovative ideas.
- Promoted, as main corporate sponsor in Italy, the **National Prize for Innovation**, a nationwide contest between 35 Italian universities, each year selecting the best regional and national projects from a group of over 500 start-up companies.

Institutional Relationship Management (referring to working experience as Chairman and as CEO) Managed Vodafone Italy institutional relationships with:

- relevant Governmental Ministries (Economic Development, Communications, Economy and Finance, Interior, Justice) and with the Prime Minister’s office
- the independent Authorities for Communications, Competition and Privacy;
- the local Regional administrations;
- Confindustria, trade unions and consumer associations.

Board governance (referring to working experience as Board member in Vodafone Italy and in Milan Stock Exchange listed companies, ENI, FINECO Bank, Pirelli, Impregilo, Sorin and Carraro)

- Managed board governance processes, including leadership of Board subcommittees
- Managed processes related to CEO succession planning
- Actively participated to companies’ M&A activities and reorganisations.

Finance (referring to working experiences as Banker and as CFO)

- Extensive experience in equity and debt financing
- Managed M&A transactions and listings at the Stock Exchange
- Executed non-recourse project and asset based financing
- Designed and run international cash flow management systems