



Christine LANDREVOT

Senior Advisor | Partner @ Visconti | Board Member

From 1984 to 1994, Christine Landrevot started her career in Security & Defense sector, by managing contracts and developing sales with the key major French and European institutional players.

From 1995 to 2011, she worked within large North American and European multinational companies, to hold Head of Business Unit roles, operating upon domestic and International markets (Eastern Europe, South Europe, Sub-Saharan Africa); while implementing multicultural teams across the various countries she was responsible for, she succeeded to drive the change of organizations and develop the business with numerous customers, major accounts and institutional ones.

Christine joined TDF in 2012, where she took the General Director role for Telecom Business Unit; one of the key objectives was to position the Telecom branch (TowerCo) as an independent operator leading the Telecom infrastructures over the domestic market, by transforming and developing her Business Unit. As such, she was very close to all the key decision-makers of major operators (fix, mobile and virtual ones) as well as institutional players in the market. Christine was also member of the Executive Committee of TDF group.

For more than twenty years in various executive roles, Christine has been acquired a strong and solid experience in transformation and business development in industry and new technologies segments (B2B and B2B2C), to bring a sustainable profitable growth within domestic and international environment; she operated in the frame of both publicly traded and private equity funds based shareholding corporations.

In 2020, Christine creates C-land Consulting, to support C-level executives and Investors in creating value for their companies then impacting the society, by leveraging organic or external sustainable growth operations (Scale Up or Build Up). Christine acts in various domains such as definition or implementation of a growth governance, design or execution of strategies, transformation, post-acquisition successful integration... and finally helps Executives to meet their leaders' challenges in a complex and uncertain environment. As such, she joined Visconti as a Partner early 2021.

Graduated "Ingénieur Supélec" in 1984 (CentraleSupélec School of Engineering – Master of Sciences), Christine participated to an Executive MBA delivered by the Columbia Business School in NYC in 2009 and is certified as Director of Board by IFA Sciences Po in 2011.

She was member of the Strategic Committee of WeLoveWords, web content specialized company, from 2011 to 2014, Director of the CentraleSupélec School of Engineering Board from 2015 to 2019, and General Secretary then 1st Vice-President of "Ingénieurs et Scientifiques de France" non-profit organization from 2016 to 2020.

She is Board Member of Arteria, RTE affiliate, being focused to value RTE assets, and member of the Strategic Committee of Entent, DeepTech startup aiming to design, manufacture and sell machines producing electricity from low temperature thermal waste.

She is also an active Business Angel, by supporting startups and investing. In this frame, she is shareholder investing in WeLoveWords, Peptinov, Kwel, DaNSO and Entent.



Christine LANDREVOT

Paris area – France

Languages

French native
English fluent

International experience

South Europe
(Switzerland, Italy, Spain,
Portugal)

Eastern Europe
(Russia, Ukraine, Poland,
Romania, Slovakia)

Sub-Saharan Africa
(Senegal, Ivory Coast,
Cameroun, Botswana, Kenya)

Current Position

CEO & Founder
C-land Consulting

Graduates

Ingénieur Supélec | 1984

Executive MBA Columbia
Business School (NYC) | 2009

Certified Director of Board
by IFA Sciences Po | 2011

Business Angel

Active Member
Processing applications and
investing

Shareholder

Entent
DaNSO
Kwel
Peptinov
YouLoveWords

Update : August 2022

BOARD MEMBER

Board or Supervisory Board

Strategy, Human Resources (remuneration / nomination) or digital committees

Listed companies or private equity owned companies Governance

New Technologies – Industry

France – South Europe – Eastern Europe – Sub-saharan Africa

BOARD MEMBER PROFILE

Domestic and international « business » experience (B2B and B2B2C), within major multinationales (manufacturers and technology oriented / governance appliance within listed and non listed companies – private equity funds), along with a proved management expertise (member of executive board and entrepreneur).

ON GOING MANDATES OR HELD MANDATES

Grand Établissement Public CentraleSupélec – Board Member | 2015 – 2019

Association Ingénieurs et Scientifiques de France (NPO) –

General Secretary then 1st Vice-President | 2016 – 2020

Association Les Supélec Alumni (NPO) – Vice-President then President | 2015 – 2017

Arteria (RTE affiliate) – Board Member | 2022 – today

EXECUTIVE PROFILE : Entrepreneur and « Corporate Executive »

Executive Management of Business Units in France and abroad ;

Corporate mandate in France ;

P&L management ;

Management of organic growth in highly competitive environments, in Europe (East and South) and Sub-Saharan Africa ;

Coordination of multinational teams and human resources / talents management ;

Business creation (entrepreneur).

EXECUTIVE EXPERIENCE

<https://www.linkedin.com/in/christinelandrevot>

C-land Consulting	2020 – today	CEO & Founder
TDF	2012 – 2019	General Director Telecom Business Unit
Ericsson	2008 – 2011	General Director Global Customer Unit Orange
Motorola	2007	President Motorola France and Belgium General Director France & Southern Europe Mobile Devices
Nortel	2004 – 2006	General Director Global Customer Unit Orange
	2002 – 2003	General Director Eastern Europe Region
	2000 – 2001	Director Orange Eastern Europe Unit
	1998 – 1999	Director Operations Orange International
	1995 – 1998	Director Major Account Bouygues Telecom
Steria	1994 – 1995	Deputy Director Army Division
Thalès	1987 – 1994	Electronic Systems Business Unit - Pre-sales Manager - France - Business Manager - Finland - System engineer
LCT	1984 – 1986	R&D Engineer – Radar Division

Also, since 2021, President of Opale Executive, a holding company I own at 100%.

This holding gets shares in

- C-land Consulting (role of president)
- Danso (role of shareholder, minority)
- Kwel (role of shareholder, minority)