

Q2 2026 Financial Results



July 29th, 2026

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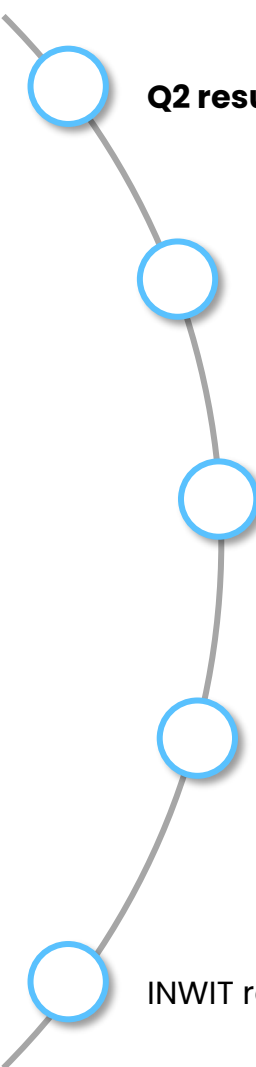
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The financial information of INWIT were prepared in accordance with the International Financial Reporting Standards issued by the International Accounting Standards Board and endorsed by the European Union (designated as "IFRS"). It is worth to remind that the Company has been merged with Vodafone Towers as of 31 March 2020. Following the adoption of IFRS 16, INWIT uses the additional alternative performance indicator of EBITDA after Lease ("EBITDAaL"), calculated by adjusting the EBITDA for the ground lease costs. Such alternative performance measure is not subject to audit.

The Recurring FCF formula is the following: Recurring Free Cash Flow calculated as EBITDA recurring IFRS 16 – ground lease payment – recurring CAPEX + change in net working capital not related to development CAPEX – cash taxes – financial interest payment.

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Key messages



Q2 results: financials and industrial KPIs consistent with FY26 guidance and reflecting market context

Short-term context: MSA dispute continues, stalled relations with anchor tenants and minimum investments from operators

Mid-term market outlook: confirmed need for digital infra driven by 5G network densification

Outlook confirmed: on track to deliver 2026 guidance and mid-term “baseline” outlook reiterated

INWIT remains **committed to invest** and open to collaborate with clients to identify **shared value-for-value solutions** protecting the MSA integrity

Q2 results in line with FY26 guidance

New Towers

+50

New Towers in Q2'26

MSA + Next Gen EU

New PoPs

~400

New PoPs in Q2'26

Tenancy ratio 2.40x
vs 2.36x in Q2'25

Real Estate

~400

Real Estate Transactions
in Q2'26

Revenues

-1%

Revenues Growth YoY
in Q2'26

~3% normalized revenues
growth YoY

Margin

~72%

EBITDAaL Margin
in Q2'26

-2.8% EBITDAaL YoY
in Q2'26

Cash Flow

~ €124m

RFCF in Q2'26

5.7x Net Debt / EBITDA
vs 5.2x in Q1'26

Shareholder Remuneration

~ €500m

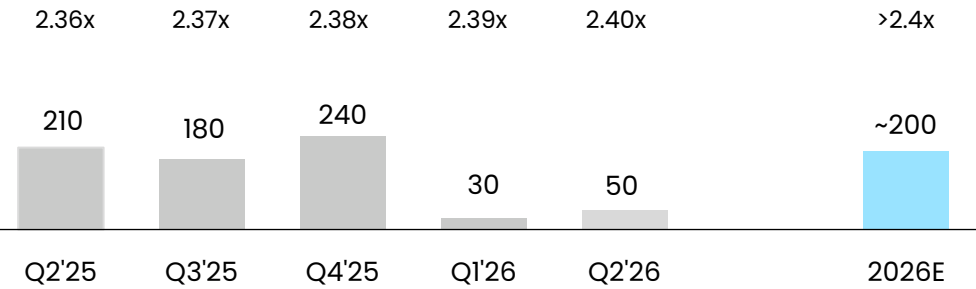
Dividend Paid

0.55 DPS (FY25)
+7.5% YoY

Industrial KPIs progression reflecting current market dynamics

New Towers (# Towers)

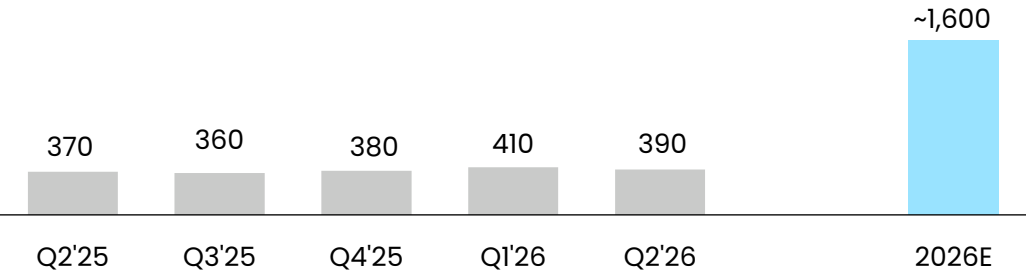
Tenancy Ratio



- New tower rollout driven by MSA commitments and Next Gen EU
- Next Gen EU-program: completed coverage of 500 km² to close Italy's digital divide

Real Estate Transactions

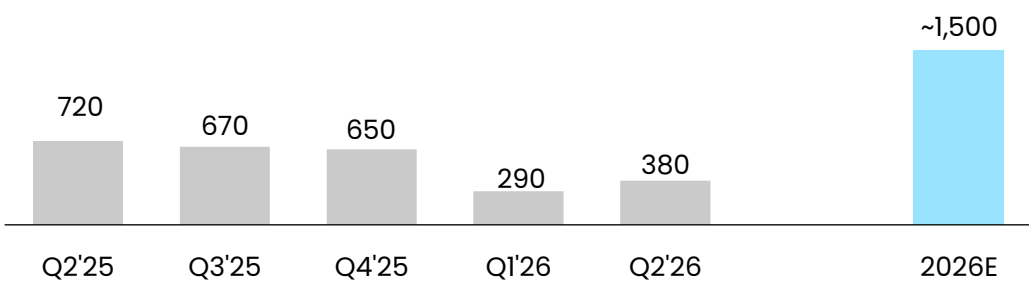
(#RE Transactions)



- 1.6k transactions per year on average (acquisitions and renegotiations)
- Strong track record: dedicated real estate team + local agency network

New PoPs (Anchors, MNOs, FWAs, Others)

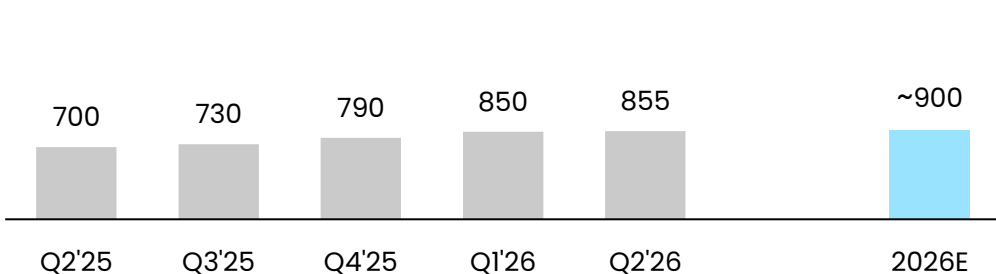
(#PoPs)



- New PoPs growth: Anchor MSA commitments and all other client categories (MNOs, FWAs, IoT)
- Q2 new PoPs in line with the 2026 quarterly run rate, confirming FY26 targets

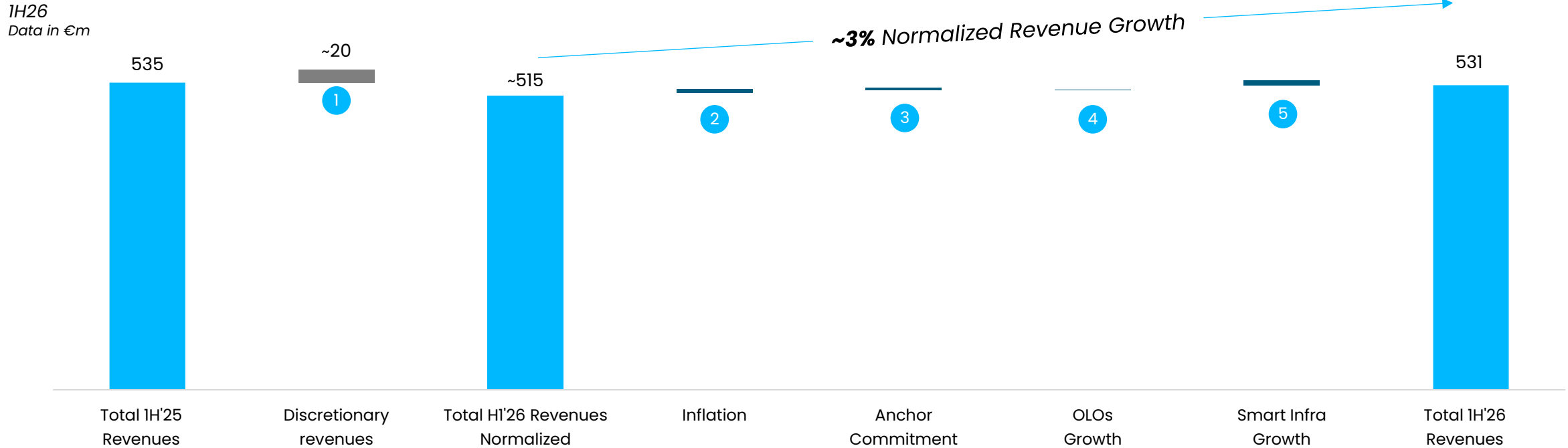
Smart Infrastructure Locations covered

(#Locations)



- Growth led by Indoor Coverage Solutions through DAS (Distributed Antenna Systems)
- ROMA 5G Smart City Project: on track

2026 is a transition year, with MSAs dispute overshadowing revenue growth



- ① **Discretionary revenues:** uncommitted revenues linked to client discretionary budget such as project-based revenues (work and studies, installation upgrades)
- ② **Inflation:** CPI link, based on 2025 average FOI index at 1.4%
- ③ **Anchor commitment:** new Towers, new PoPs and DAS in line with MSA commitments
- ④ **OLOs:** ongoing business development with other MNOs and IoT clients
- ⑤ **Smart infra:** growth driven by DAS indoor across premium locations and “Smart City” verticals

Structural operational efficiency to support substantial investments

(€m)

	Q2 2025	Q1 2026	Q2 2026	YoY
Total Revenues	269.0	264.1	267.0	-0.8%
Towers – Anchors ¹	215.8	219.2	221.7	2.8%
Towers – OLOs and others ²	31.2	27.7	27.0	-13.4%
Smart Infra – DAS, Fiber, others ³	22.1	17.2	18.3	-17.3%
Opex	23.0	24.6	26.3	14.0%
EBITDA	246.0	239.5	240.7	-2.1%
<i>EBITDA margin</i>	<i>91.4%</i>	<i>90.7%</i>	<i>90.2%</i>	<i>-1.3pp</i>
D&A	100.1	101.5	102.9	2.9%
Interests	32.2	41.9	43.5	35.1%
Taxes	20.3	15.2	15.1	-25.9%
Net Income	93.4	81.0	79.3	-15.2%
<i>Net Income margin</i>	<i>34.7%</i>	<i>30.7%</i>	<i>29.7%</i>	<i>-5.0pp</i>
Lease costs	49.6	49.6	49.8	0.5%
EBITDAaL	196.4	189.9	190.9	-2.8%
<i>EBITDAaL margin</i>	<i>73.0%</i>	<i>71.9%</i>	<i>71.5%</i>	<i>-1.5pp</i>

Highlights

- Revenues growth more than offset by the lack of project-based non-committed revenues
- ~3% normalized revenues growth driven by:
 - CPI link, based on 2025 average FOI index at 1.4%
 - Towers Anchors: MSA committed New PoPs on New and Existing Towers
 - Towers OLOs: volume growth from all client categories (MNOs, FWAs and IoT)
 - Smart Infra: increasing tenancy on existing portfolio
- Opex growth in line with FY26 guidance
- EBITDA margin at 90%
- Tax rate at ~16% benefiting from the goodwill tax schemes in place
- Net income down YoY mainly due to interest charges reflecting higher debt balance
- Lease cost efficiency plan limiting lease cost growth
 - c. 400 land acquisition and renegotiation transactions in Q2
- EBITDAaL margin at about 72%

Notes:

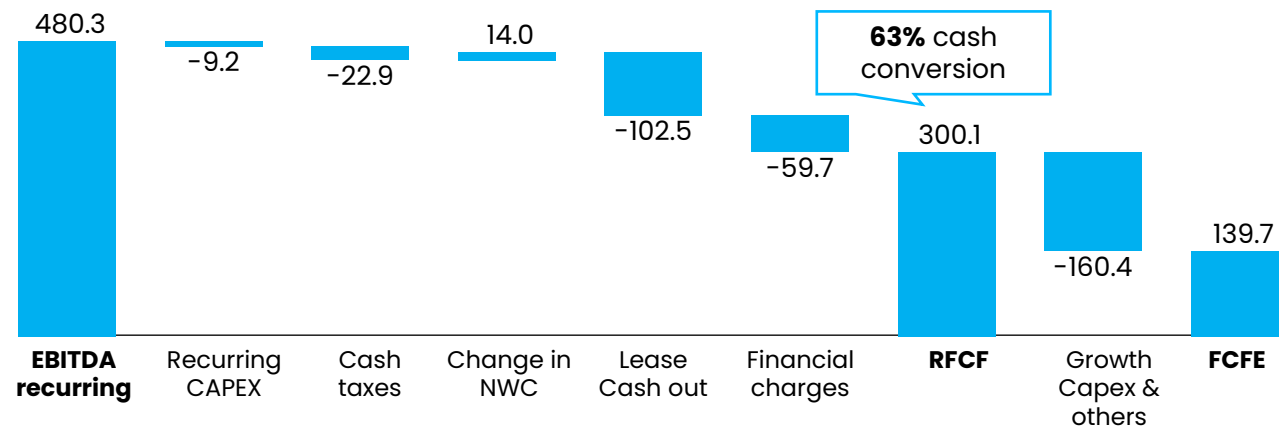
1) Towers – Anchors: Tower hosting revenues from MSA (Master Service Agreement) with Tim and Fastweb+Vodafone; previously referred to as “Anchors MSA Macro Sites”

2) Towers – OLOs & Others: Tower hosting revenues from other clients and other Revenues, such as installation, work & studies, etc. previously referred to as “OLOs macro sites and others”

3) Smart Infra – DAS, Fiber, Others: Revenues related to DAS, fiber backhauling, IoT, Small Cells by all customers (Anchors and OLOs); previously referred to as “New Services”.

Solid cash flow generation on track towards full-year target

H1 2026 cash flow build up (€m)



Highlights

- ~ €300m RFCF in H126 in line with FY26 guidance run rate (€124m in Q2)
- Structurally low recurring capex
- Low taxes due to goodwill tax schemes (FY26E: ~€50m)
- NWC slightly positive (€3.5m in Q2) in line with FY26 guidance
- Financial charges in line with expected FY26 phasing (€47m in Q2)
- Higher overall capex in 1H26, due to phasing; FY26 guidance confirmed

Leverage Ratio¹ and Net Financial Position

Leverage Ratio	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26
	5.0x	5.0x	5.2x	5.2x	5.7x
Net Financial Position	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26
	4,938	4,979	5,106	5,025	5,453
Financial Debt	4,124	4,103	4,402	4,510	4,657
IFRS 16	933	917	923	905	895

Highlights

- Moderate leverage increase due to dividend payment:
 - ~€500m dividend cash out in Q2
- Confirmed FY26 guidance at ~5.5x
- Efficient debt profile:
 - ~ 80% fixed / ~ 20% floating
 - Current average cost: ~3.0%
 - Average bond maturity: 4.1 years

Note:

1) Leverage ratio calculated as Net Debt on annualized quarterly EBITDA

2026 financial targets and medium-term “baseline” outlook confirmed

	2026 Guidance	Medium-term “baseline” outlook
Revenues <i>o/w CPI (prior year avg. FOI index)¹</i>	1,050-1,090 1.4%	Low single-digit annual revenue growth
EBITDA margin	~90%	
EBITDAaL margin	~72%	Continued margin expansion
CAPEX		Annual Capex (including land acquisitions) of around €200m
Recurring FCF (RFCF)	550-590	
Ordinary DPS (€)	0.55	Dividend per share of at least €0.55
Net Debt / EBITDA	5.5x	Confirmation of the financial structural leverage target of 5x to 6x

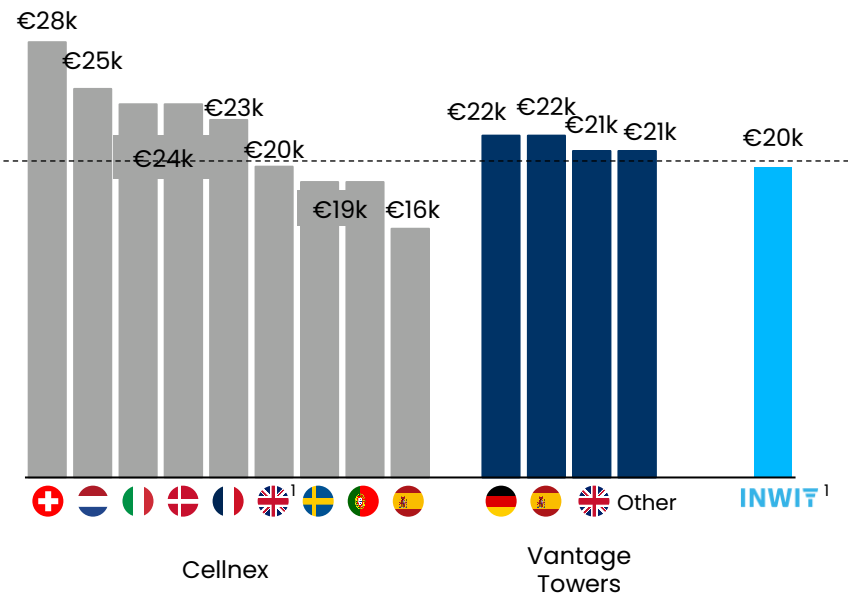
Euro million unless otherwise stated

Note: 1) Inflation impact on current year figures, based on prior year average FOI index as published by ISTAT

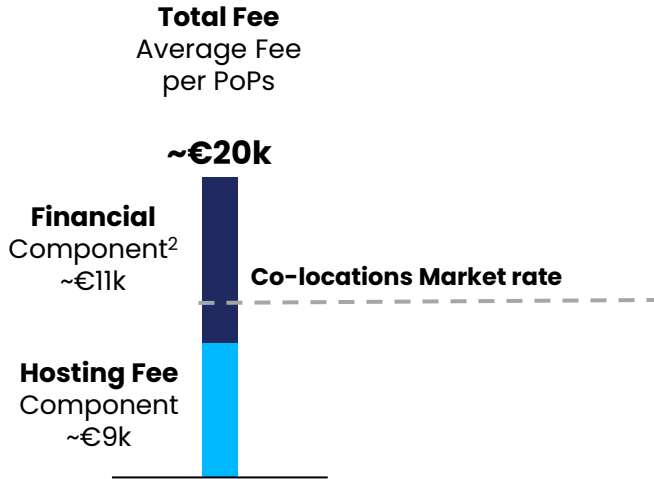
Competitive MSA fees; Sales & lease back transaction has long term payback and drives total fees

Anchor tenant fee: European benchmarks

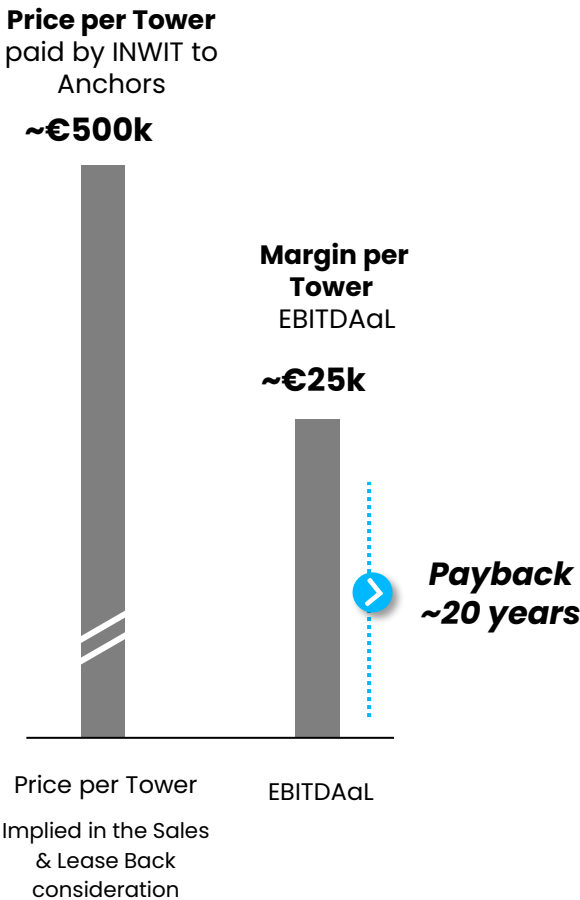
NewStreet Research (March 2026)



INWIT Average Fee Components



Sales & Lease Back Economics



Note: 1) INWIT Italy and Cellnex UK have two anchor tenants per site; 2) Financial component related to the consideration of the sales and lease back transaction of €5.7bn assuming indicative financial charges at 4%

INWIT assets | High quality and non-replicable portfolio of locations

35%

Unique locations
(no other Towers within relevant range)

+

40%

Non alternative locations
(no other Towers space available for
technical/real estate reasons)

=

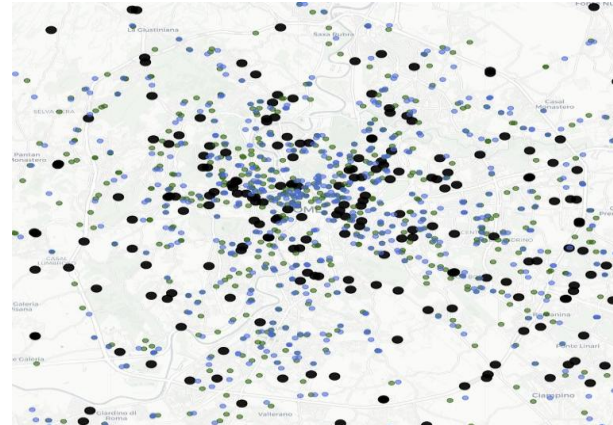
75%

non-replicable network

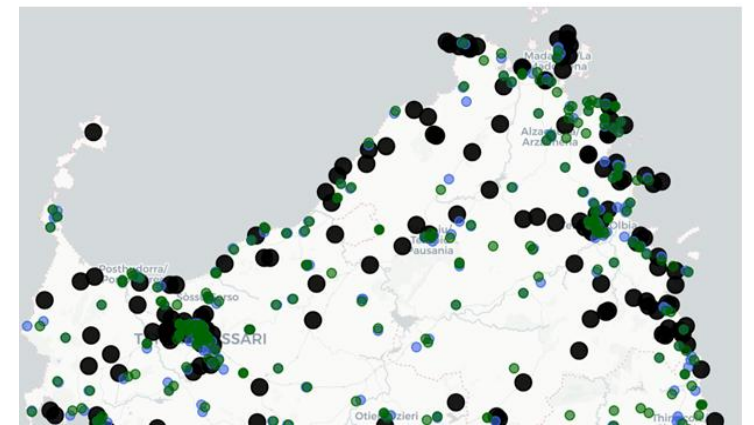
Naples



Rome



North Sardinia



Legend: ● INWIT Unique locations ● Other TowerCo Towers ● INWIT site adjacent to other TowerCo sites

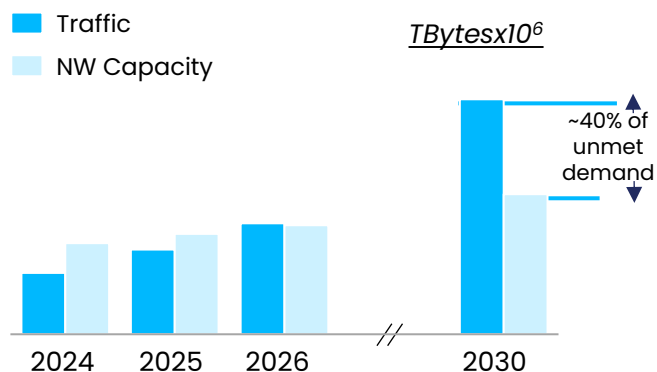


High-value tower portfolio offered exclusively on an 'All-or-Nothing' basis

1

Traffic-driven densification

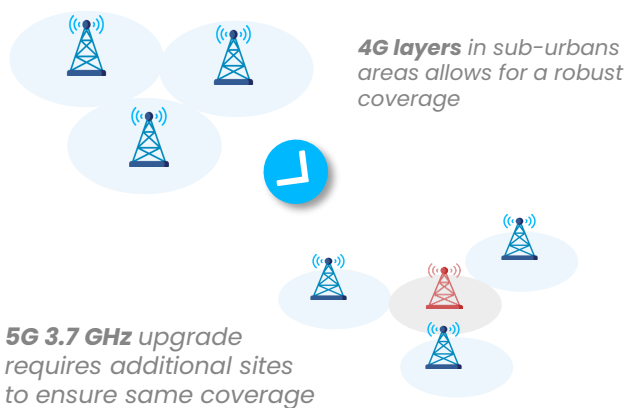
- Data traffic growth creating unmet traffic demand vs. network capacity
- Unmet traffic demand** require **new sites** in short-term and **small cells** in medium-term



2

Coverage-driven densification

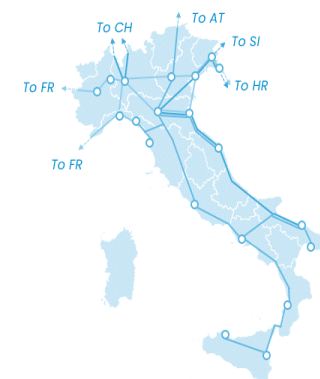
- Upgrade to 5G from 4G requires additional sites to ensure similar coverage
- 5G densification requires approx. **1 new site every 6 upgrades to 5G** in low traffic areas



3

Rails & Road 5G coverage

- Structural need to increase **coverage and capacity in Rails & Roads** infra, sustained by EU funds and Private/Public initiatives
- Smart transportation programs potentially requiring 5G base stations



Addressable Market
Km 9k
Rail and road

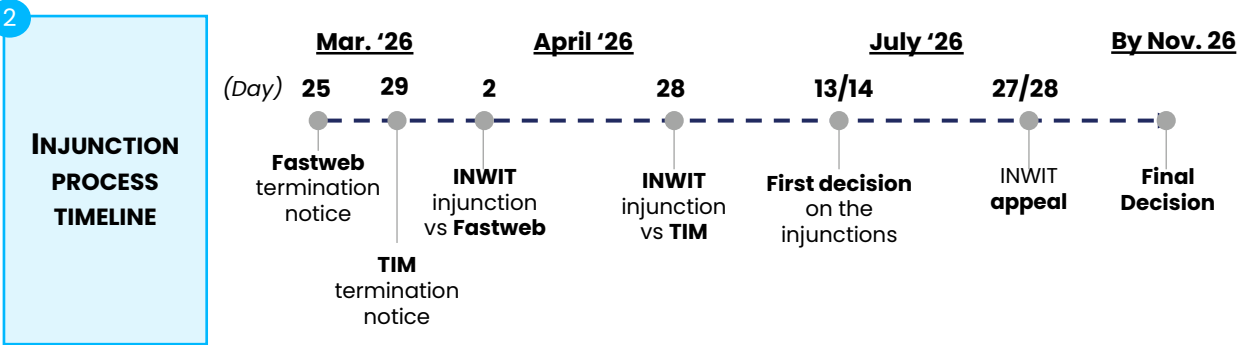
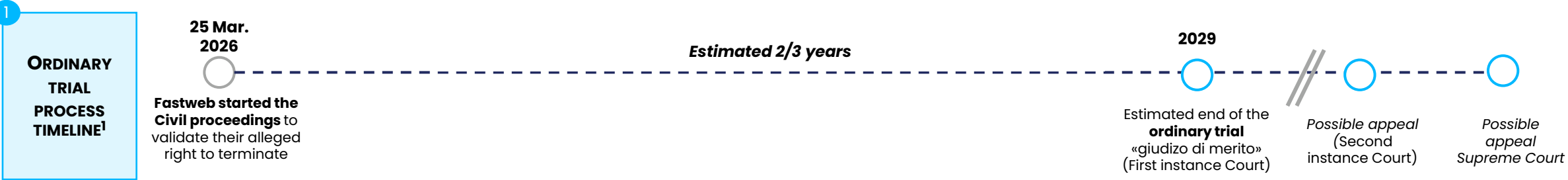


TOWERS MARKET POTENTIAL

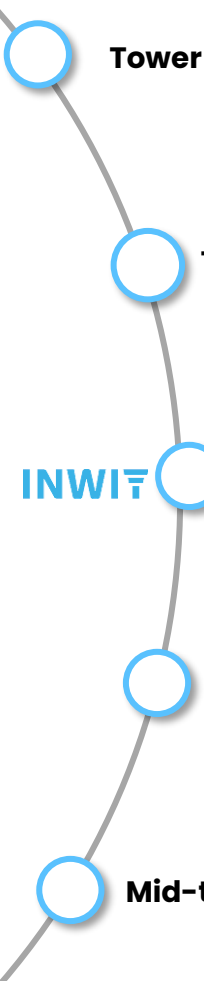


+7-12k
New Towers

- We remain fully confident in the strength of our legal position
- INWIT remained at any point in time until August 2022 under the **joint control** of TIM and Vodafone Group
- Joint control was sealed by the **shareholder agreement** which remained valid until August 2022
- **Internal reorganization within the Vodafone Group in 2020** had no impact on the joint control rights



Key take-aways



Tower model, based on long-term contracts, creates value for all parties thanks to sharing of economics and specialized industrial model

Telco industry under pressure offloading challenges on Infra players

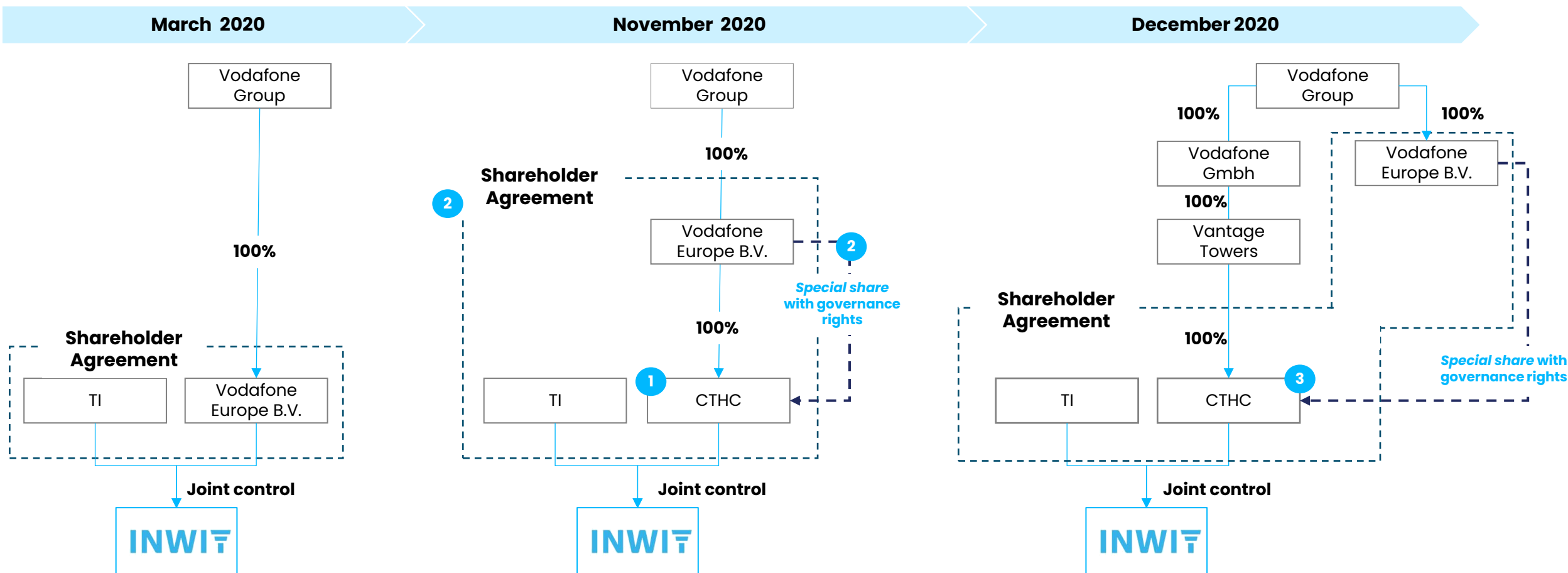
INWIT Industry needs **material investment for densification**, which will unlock material opportunities over and above the “baseline” Outlook

INWIT is protecting **MSA integrity** via the legal path while remaining committed to collaborating with customers to identify **shared value-for-value solutions**

Mid-term “baseline” Outlook delivers low single-digit revenues growth, margin expansion, solid cash generation and dividend sustainability

Annex

Vodafone internal reorganizations in 2020 | no Change of Control event



- 1 INWIT stake transferred from Vodafone Europe B.V. to Central Tower Holding Company B.V. ("CTHC") a subsidiary of Vodafone Group
- 2 CTHC enters into the Shareholders' Agreement with TI and Vodafone Europe B.V. and issue a special share to Vodafone Europe B.V., granting to Vodafone Europe B.V. the exercise of the governance rights on INWIT as per the Shareholders' Agreement
- 3 CTHC is transferred under Vantage Towers (a subsidiary of Vodafone Group), carrying its stake in INWIT and adherence to the shareholders' agreement. Vodafone Europe B.V. retains the special share with the attached governance rights on INWIT

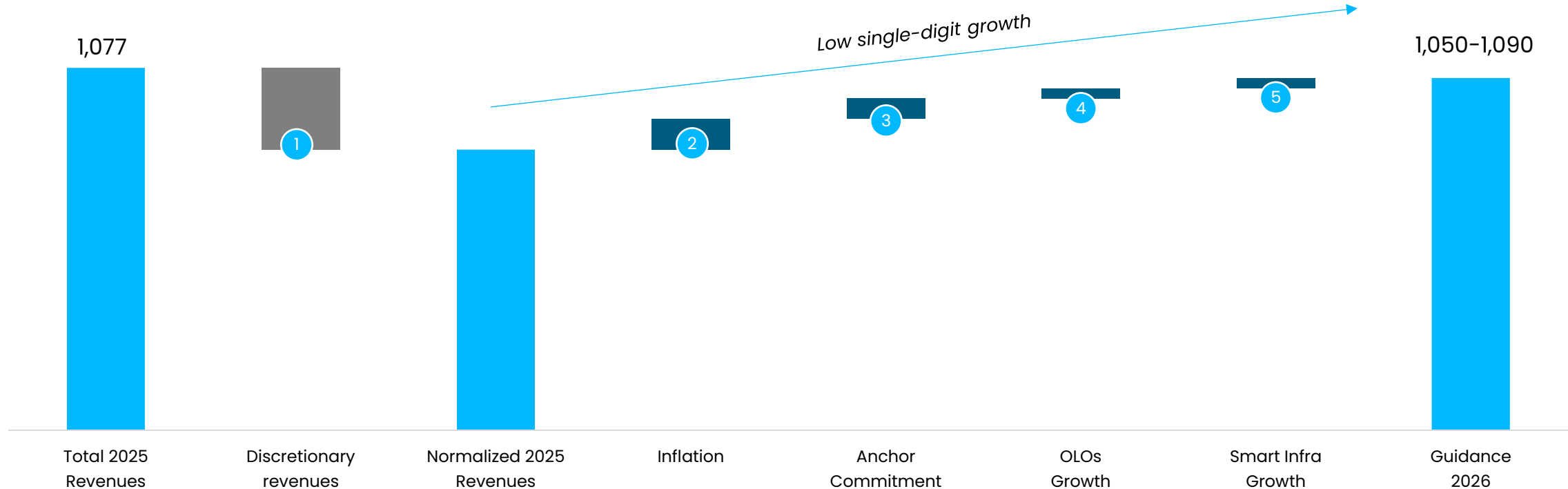


TI and Vodafone Group (through its fully-controlled entities) retained joint control of INWIT until August 2022

Guidance 2026 | Low single digit revenue growth in 2026, from normalized 2025 revenues

FY 2025 Results Presentation
Updated

Data in €m



- 1 **Discretionary revenues:** uncommitted revenues linked to client discretionary budget such as project-based revenues (work and studies, installation upgrades)
- 2 **Inflation:** CPI link, based on 2025 avg FOI index at 1.4%
- 3 **Anchor commitment:** new Towers, new PoPs and DAS in line with MSA commitments
- 4 **OLOs:** growth mainly driven by steady pace with other MNOs and IoT clients
- 5 **Smart infra:** growth refers to DAS indoor across premium locations and "Smart City" verticals

Taxes

- Two tax schemes with long-term benefits and 2-digit IRRs

1

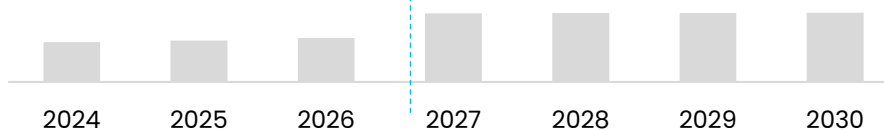
- Presented in November 2020
- Applied on €2bn goodwill from Vodafone merger
- €114m p.a. cash benefits in 2022–2026 (RFCF)
- Normalized P&L and Cash Flow from 2027

2

- Presented in March 2021, subsequently modified
- Applied on €1.4bn goodwill at YE 2019
- €8m p.a. cash benefits in 2022–2072 (RFCF)

P&L:
Effective
Tax rate

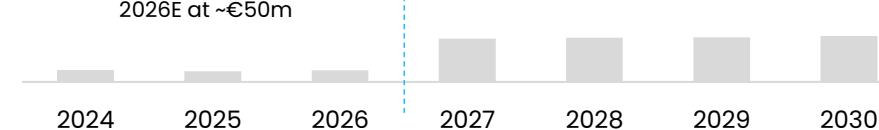
From 17% in 2024A to <20% in 2026E



Cash
Flow:
Tax cash
out

About stable from 2024A to 2026E at ~€50m

End of €114m cash tax benefits



ESG 1H26 Update | Continuing to invest in sustainability as an integral part of our business model

DIGITAL INFRASTRUCTURE COMPANY



PILLARS



- Net Zero Strategy
- Biodiversity projects
- Circular Economy

1H26 PROGRESS

- 1,17 GWh savings from energy efficiency
- New biodiversity monitoring project in the Castelporziano Presidential Estate (Rome)
- 98% materials recovery

E



- Hospitalities in white/vulnerable areas
- People Training and development
- Health and safety

- 520+ new hospitalities in white/vulnerable areas
- 11 hours pro-capite training
- H&S Audit on contractor: >250

S

G



- ESG Rating and Index
- Sustainable supply chain
- Information Security Management System

- FTSE4Good, Euronext Equileap Gender Equality
- Sustainable criteria for procurement
- Cyber contract Audit ongoing

ESG Rating & Index



A

15 / 100
Low Risk

AA

4.1 / 5

C+

A

84 / 100

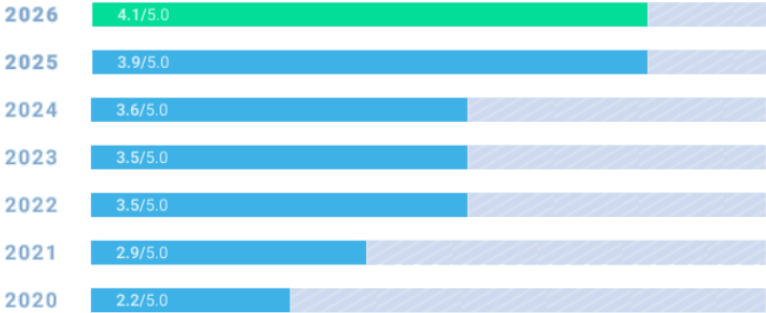
Equileap Gender Equality
Eurozone 100 Index

Integrated Management System





2025	F	D-	D	C-	C	B-	B	A-	A
2024	F	D-	D	C-	C	B-	B	A-	A
2023	F	D-	D	C-	C	B-	B	A-	A
2022	F	D-	D	C-	C	B-	B	A-	A
2021	F	D-	D	C-	C	B-	B	A-	A
2020	F	D-	D	C-	C	B-	B	A-	A



2025	D-	D	D+	C-	C	C+	B-	B	B+	A-	A	A+
2024	D-	D	D+	C-	C	C+	B-	B	B+	A-	A	A+
2023	D-	D	D+	C-	C	C+	B-	B	B+	A-	A	A+
2022	D-	D	D+	C-	C	C+	B-	B	B+	A-	A	A+



2026	CCC	B	BB	BBB	A	AA	AAA
2025	CCC	B	BB	BBB	A	AA	AAA
2024	CCC	B	BB	BBB	A	AA	AAA
2023	CCC	B	BB	BBB	A	AA	AAA
2022	CCC	B	BB	BBB	A	AA	AAA
2021	CCC	B	BB	BBB	A	AA	AAA
2020	CCC	B	BB	BBB	A	AA	AAA



ESG Index Membership



Equileap Gender Equality
Eurozone 100 Index



Data book: Cumulated P&L

Currency: €m	3M21	6M21	9M21	FY21	3M22	6M22	9M22	FY22	3M23	6M23	9M23	FY23	3M24	6M24	9M24	FY24	3M25	6M25	9M25	FY25	3M26	6M26
	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)
Revenues	190.2	383.1	581.2	785.1	207.0	417.7	632.5	853.0	233.6	471.2	713.2	960.3	254.6	511.7	772.1	1,036.0	266.2	535.3	806.4	1,077.2	264.1	531.1
Towers – Anchors (TIM) ¹	82.1	165.7	250.1	333.7	85.7	173.3	259.9	345.1	95.6	195.7	293.5	391.4	104.6	207.1	312.3	416.1	105.5	211.8	316.8	423.8	107.4	216.1
Towers – Anchors (FASTWEB+VOD) ¹	82.0	164.9	247.9	331.6	86.6	173.5	262.2	354.0	98.3	194.4	294.6	395.8	105.5	213.5	319.7	429.2	109.5	218.9	330.1	440.0	111.8	224.8
Towers – OLOs and others ²	22.9	45.8	70.4	99.6	27.1	55.5	86.6	121.7	30.8	60.8	93.1	125.3	30.3	60.8	91.0	119.6	29.5	60.6	93.1	123.0	27.7	54.7
Smart Infra – DAS, Fiber, others ³	3.3	6.7	12.7	20.2	7.6	15.5	23.9	32.2	8.9	20.3	32.0	47.8	14.3	30.4	49.1	71.1	21.8	43.9	66.4	90.4	17.2	35.5
Operating Expenses	(17.3)	(34.3)	(51.5)	(70.3)	(18.9)	(37.8)	(57.4)	(73.8)	(19.8)	(41.1)	(60.0)	(81.0)	(21.6)	(43.1)	(66.3)	(89.3)	(22.2)	(45.2)	(68.9)	(92.7)	(24.6)	(50.8)
Other OpEx	(11.8)	(24.1)	(37.2)	(51.9)	(14.0)	(27.6)	(41.6)	(52.4)	(14.6)	(31.3)	(46.3)	(62.4)	(15.6)	(31.8)	(50.0)	(66.5)	(16.1)	(32.7)	(50.0)	(66.0)	(16.8)	(35.2)
Personnel Costs	(5.4)	(10.2)	(14.3)	(18.4)	(4.9)	(10.2)	(15.8)	(21.4)	(5.2)	(9.7)	(13.8)	(18.6)	(6.0)	(11.3)	(16.3)	(22.8)	(6.1)	(12.5)	(18.9)	(26.7)	(7.8)	(15.6)
EBITDA	173.0	348.9	529.8	714.9	188.1	379.8	575.1	779.2	213.8	430.2	653.2	879.2	233.0	468.6	705.8	946.7	244.1	490.0	737.5	984.4	239.5	480.3
D&A and Write-off	(89.2)	(177.9)	(268.0)	(360.1)	(92.4)	(182.0)	(271.5)	(363.7)	(91.3)	(184.1)	(278.8)	(370.5)	(95.3)	(190.3)	(287.5)	(387.8)	(101.8)	(201.9)	(301.1)	(406.2)	(101.5)	(204.4)
EBIT	83.8	171.0	261.8	354.7	95.7	197.9	303.6	415.5	122.5	246.0	374.4	508.7	137.8	278.3	418.3	558.9	142.2	288.2	436.4	578.3	138.1	275.9
Interest	(21.5)	(47.9)	(70.1)	(90.1)	(18.8)	(37.8)	(57.5)	(81.2)	(25.0)	(51.8)	(82.1)	(112.9)	(30.0)	(62.5)	(98.3)	(134.6)	(32.3)	(64.5)	(101.6)	(140.6)	(41.9)	(85.4)
Taxes & Others	(18.9)	(28.0)	(42.1)	(73.3)	(8.9)	(18.1)	(29.1)	(40.9)	(14.6)	(30.5)	(43.4)	(56.3)	(18.0)	(36.8)	(54.0)	(70.5)	(18.7)	(39.1)	(58.1)	(76.9)	(15.2)	(30.2)
NET INCOME	43.5	95.0	149.6	191.4	68.1	142.0	217.0	293.3	82.9	163.7	248.9	339.5	89.7	179.1	266.0	353.8	91.2	184.6	276.7	360.8	81.0	160.3
of which attributable to the Parent Company																353.9	91.4	185.2	277.4	361.5	81.2	161.1
of which attributable to the Minorities																(0.1)	(0.2)	(0.7)	(0.7)	(0.7)	(0.2)	(0.8)
One-off details																						
One-off Revenues	0.6	0.7	1.6	3.3				0.6	0.2	0.3	0.5	0.6										
One-off Expenses				(2.5)	(0.9)	(0.9)	(2.8)	(2.8)														
EBITDAxL	123.9	251.1	383.4	520.0	139.3	282.8	429.4	587.0	165.6	333.1	506.9	685.6	184.0	370.1	559.6	750.3	194.1	390.6	588.4	785.9	189.9	380.9
EBITDA Margin	90.9%	91.1%	91.1%	91.1%	90.9%	90.9%	90.9%	91.3%	91.5%	91.3%	91.6%	91.6%	91.5%	91.6%	91.4%	91.4%	91.7%	91.6%	91.5%	91.4%	90.7%	90.4%
TAX rate (on EBT)	30.3%	22.8%	22.0%	27.7%	11.6%	11.3%	11.8%	12.2%	15.0%	15.7%	14.9%	14.2%	16.7%	17.0%	16.9%	16.6%	17.1%	17.5%	17.3%	17.6%	15.8%	15.9%
Net Income on Sales	22.8%	24.8%	25.7%	24.4%	32.9%	34.0%	34.3%	34.4%	35.5%	34.7%	34.9%	35.4%	35.2%	35.0%	34.5%	34.2%	34.2%	34.5%	34.3%	33.5%	30.7%	30.2%

Notes:

1) Towers – Anchors: Tower hosting revenues from MSA (Master Service Agreement) with Tim and Fastweb+Vodafone; previously referred to as “Anchors MSA Macro Sites”

2) Towers – OLOs & Others: Tower hosting revenues from other clients and other Revenues, such as installation, work & studies, etc. previously referred to as “OLOs macro sites and others”

3) Smart Infra – DAS, Fiber, Others: Revenues related to DAS, fiber backhauling, IoT, Small Cells by all customers (Anchors and OLOs); previously referred to as “New Services”.

Data book: Quarterly P&L

Currency: €m	Q1 21	Q2 21	Q3 21	Q4 21	Q1 22	Q2 22	Q3 22	Q4 22	Q1 23	Q2 23	Q3 23	Q4 23	Q1 24	Q2 24	Q3 24	Q4 24	Q1 25	Q2 25	Q3 25	Q4 25	Q1 26	Q2 26
	(Jan-Mar)	(Apr-Jun)	(Jul-Sep)	(Oct-Dec)	(Jan-Mar)	(Apr-Jun)	(Jul-Sep)	(Oct-Dec)	(Jan-Mar)	(Apr-Jun)	(Jul-Sep)	(Oct-Dec)	(Jan-Mar)	(Apr-Jun)	(Jul-Sep)	(Oct-Dec)	(Jan-Mar)	(Apr-Jun)	(Jul-Sep)	(Jul-Sep)	(Jan-Mar)	(Apr-Jun)
Revenues	190.2	192.9	198.1	203.9	207.0	210.7	214.8	220.5	233.6	237.6	242.0	247.1	254.6	257.1	260.3	263.9	266.2	269.0	271.1	270.8	264.1	267.0
Towers – Anchors (TIM) ¹	82.1	83.6	84.4	83.6	85.7	87.5	86.6	85.2	95.6	100.1	97.8	97.9	104.6	102.6	105.2	103.8	105.5	106.3	105.0	107.0	107.4	108.7
Towers – Anchors (FASTWEB) ¹	82.0	82.9	83.0	83.6	86.6	86.9	88.7	91.9	98.3	96.0	100.2	101.2	105.5	108.0	106.2	109.5	109.5	109.5	111.2	109.8	111.8	113.0
Towers – OLOs and others ²	22.9	23.0	24.6	29.2	27.1	28.3	31.1	35.1	30.8	30.1	32.3	32.2	30.3	30.5	30.2	28.6	29.5	31.2	32.4	29.9	27.7	27.0
Smart Infra – DAS, Fiber, others ³	3.3	3.4	6.0	7.5	7.6	7.9	8.4	8.3	8.9	11.5	11.7	15.8	14.3	16.1	18.8	22.0	21.8	22.1	22.5	24.0	17.2	18.3
Operating Expenses	(17.3)	(17.0)	(17.2)	(18.8)	(18.9)	(19.0)	(19.6)	(16.4)	(19.8)	(21.3)	(19.0)	(21.0)	(21.6)	(21.5)	(23.1)	(23.1)	(22.2)	(23.0)	(23.7)	(23.8)	(24.6)	(26.3)
Other OpEx	(11.8)	(12.3)	(13.1)	(14.7)	(14.0)	(13.6)	(14.0)	(10.8)	(14.6)	(16.8)	(14.9)	(16.2)	(15.6)	(16.2)	(18.2)	(16.5)	(16.1)	(16.6)	(17.3)	(16.0)	(16.8)	(18.4)
Personnel Costs	(5.4)	(4.7)	(4.1)	(4.1)	(4.9)	(5.3)	(5.6)	(5.6)	(5.2)	(4.5)	(4.0)	(4.8)	(6.0)	(5.4)	(5.0)	(6.5)	(6.1)	(6.4)	(6.4)	(7.8)	(7.8)	(7.9)
EBITDA	173.0	175.9	180.9	185.1	188.1	191.7	195.2	204.1	213.8	216.4	223.0	226.1	233.0	235.6	237.2	240.9	244.1	246.0	247.4	247.0	239.5	240.7
D&A and Write-off	(89.2)	(88.7)	(90.1)	(92.2)	(92.4)	(89.6)	(89.5)	(92.2)	(91.3)	(92.9)	(94.6)	(91.7)	(95.3)	(95.1)	(97.2)	(100.3)	(101.8)	(100.1)	(99.2)	(105.1)	(101.5)	(102.9)
EBIT	83.8	87.1	90.8	93.0	95.7	102.2	105.7	111.9	122.5	123.5	128.4	134.4	137.8	140.5	140.1	140.6	142.2	145.9	148.2	141.9	138.1	137.8
Interest	(21.5)	(26.4)	(22.1)	(20.0)	(18.8)	(19.0)	(19.8)	(23.7)	(25.0)	(26.8)	(30.3)	(30.9)	(30.0)	(32.5)	(35.9)	(36.3)	(32.3)	(32.2)	(37.1)	(39.0)	(41.9)	(43.5)
Taxes & Others	(18.9)	(9.2)	(14.0)	(31.2)	(8.9)	(9.2)	(11.0)	(11.8)	(14.6)	(15.9)	(12.9)	(12.9)	(18.0)	(18.8)	(17.2)	(16.5)	(18.7)	(20.3)	(19.0)	(18.8)	(15.2)	(15.1)
NET INCOME	43.5	51.5	54.6	41.8	68.1	73.9	75.0	76.3	82.9	80.8	85.1	90.6	89.7	89.3	87.0	87.8	91.2	93.4	92.1	84.1	81.0	79.3
of which attributable to the Parent Company																	87.9	93.9	92.2	84.1	81.2	79.8
of which attributable to the Minorities																	(0.1)	(0.2)	(0.0)	(0.0)	(0.2)	(0.6)
One-off details																						
One-off Revenues	0.6	0.1	0.9	1.7				0.6	0.2	0.2	0.2	0.2										
One-off Expenses				(2.5)	(0.9)		(1.9)															
EBITDAoL	123.9	127.2	132.3	136.6	139.3	143.5	146.6	157.6	165.6	167.6	173.8	178.7	184.0	186.1	189.5	190.7	194.1	196.4	197.8	197.5	189.9	190.9
EBITDA Margin	90.9%	91.2%	91.3%	90.8%	90.9%	91.0%	90.9%	92.6%	91.5%	91.1%	92.2%	91.5%	91.5%	91.6%	91.1%	91.3%	91.7%	91.4%	91.3%	91.2%	90.7%	90.2%
TAX rate (on EBT)	30.3%	15.1%	20.5%	42.7%	11.6%	11.1%	12.8%	13.4%	15.0%	16.4%	13.2%	12.4%	16.7%	17.4%	16.5%	15.9%	17.1%	17.9%	17.1%	18.2%	15.8%	16.0%
Net Income on Sales	22.8%	26.7%	27.6%	20.5%	32.9%	35.1%	34.9%	34.6%	35.5%	34.0%	35.2%	36.7%	35.2%	34.7%	33.4%	33.3%	34.2%	34.7%	34.0%	31.1%	30.7%	29.7%

Notes:
1) Towers – Anchors: Tower hosting revenues from MSA (Master Service Agreement) with Tim and Fastweb+Vodafone; previously referred to as “Anchors MSA Macro Sites”
2) Towers – OLOs & Others: Tower hosting revenues from other clients and other Revenues, such as installation, work & studies, etc. previously referred to as “OLOs macro sites and others”
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Data book: Balance Sheet

Currency: €m	3M21	6M21	9M21	FY21	3M22	6M22	9M22	FY22	3M23	6M23	9M23	FY23	3M24	6M24	9M24	FY24	3M25	6M25	9M25	FY25	3M26	6M26
	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)
Goodwill	6,113	6,113	6,113	6,147	6,147	6,147	6,147	6,147	6,147	6,156	6,156	6,154	6,163	6,165	6,165	6,167	6,168	6,170	6,170	6,162	6,162	6,162
Tangible assets	802	815	821	876	877	886	903	933	964	998	1,047	1,110	1,149	1,185	1,216	1,340	1,378	1,382	1,394	1,434	1,472	250
Other intangible fixed assets	744	722	696	693	666	640	617	589	556	523	498	480	469	425	406	377	350	333	304	324	301	1,473
Other fixed assets (deferred taxes)																						
Rights of Use on Third Party Assets	1,107	1,072	1,050	1,078	1,096	1,094	1,091	1,092	1,128	1,185	1,175	1,149	1,155	1,162	1,150	1,160	1,168	1,172	1,176	1,179	1,178	1,206
Fixed assets	8,766	8,722	8,679	8,794	8,786	8,767	8,758	8,761	8,794	8,862	8,876	8,892	8,936	8,936	8,936	9,045	9,064	9,057	9,045	9,097	9,113	9,091
Net Working Capital	(9)	343	370	214	225	288	281	216	248	202	153	57	65	67	57	(23)	(15)	(2)	(35)	(120)	(133)	(104)
Shareholders dividend																						
Current assets/liabilities	(9)	343	370	214	225	288	281	216	248	202	153	57	65	67	57	(23)	(15)	(2)	(35)	(120)	(133)	(104)
ARO fund	(221)	(223)	(224)	(228)	(229)	(229)	(230)	(225)	(226)	(230)	(233)	(235)	(237)	(238)	(240)	(282)	(283)	(283)	(283)	(283)	(284)	(284)
Deferred taxes Fund	(296)	(301)	(314)	(239)	(232)	(226)	(220)	(204)	(202)	(202)	(198)	(165)	(167)	(169)	(170)	(134)	(137)	(141)	(144)	(103)	(101)	(100)
Other LT Net Assets/liabilities	(3)	(3)	(4)	(4)	(4)	(4)	(4)	(4)	(5)	(5)	(5)	(5)	(5)	(6)	(6)	(7)	(7)	(7)	(6)	(7)	(8)	(8)
Non-Current assets/liabilities	(521)	(527)	(542)	(471)	(465)	(459)	(454)	(433)	(433)	(437)	(436)	(405)	(410)	(413)	(416)	(423)	(426)	(430)	(433)	(393)	(393)	(392)
Invested Capital	8,236	8,538	8,508	8,537	8,546	8,596	8,585	8,545	8,609	8,626	8,592	8,544	8,591	8,590	8,577	8,599	8,622	8,624	8,576	8,584	8,587	8,595
Share Capital	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600	600
Legal Reserve	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120	120
Reserves	3,860	3,572	3,572	3,572	3,762	3,453	3,453	3,453	3,747	3,404	3,348	3,277	3,592	3,033	3,010	3,003	3,359	2,772	2,590	2,387	2,749	2,249
CY P&L (Fully distributable)	43	95	150	191	68	142	217	293	83	164	249	339	90	179	266	354	91	185	277	362	81	161
Equity attributable to the Parent	4,624	4,387	4,442	4,484	4,550	4,315	4,390	4,466	4,550	4,288	4,317	4,336	4,402	3,932	3,996	4,077	4,170	3,677	3,588	3,468	3,550	3,130
Non-controlling interests																6	8	9	10	10	12	12
Total Net Equity																4,082	4,178	3,687	3,598	3,478	3,562	3,141
Long-Term Debt	2,769	2,767	3,018	3,018	3,018	3,018	3,019	3,069	3,030	3,031	3,032	3,033	3,034	3,235	3,236	3,242	3,226	4,020	3,821	4,099	4,233	4,234
IFRS16 Long term debt	843	824	806	831	834	828	822	810	826	873	853	822	814	816	816	820	820	812	811	812	814	812
IFRS16 Short term debt	172	153	150	151	151	151	150	152	153	157	160	160	159	149	138	144	126	121	107	111	91	83
Short term debt	17	432	141	149	58	326	242	121	102	380	289	287	229	495	448	435	339	104	282	303	277	423
Other financial assets													(1)	(1)	(1)	(10)	(9)	(10)	(9)	(10)	(9)	(1)
Cash & Cash equivalents	(188)	(25)	(49)	(96)	(64)	(41)	(38)	(73)	(52)	(104)	(59)	(95)	(45)	(36)	(56)	(115)	(57)	(110)	(32)	(210)	(382)	(98)
Total Net Financial Position	3,612	4,151	4,066	4,053	3,997	4,282	4,195	4,079	4,060	4,339	4,275	4,207	4,190	4,658	4,581	4,517	4,444	4,937.7	4,979	5,106	5,025	5,453.3
Total sources of financing	8,236	8,538	8,508	8,537	8,546	8,596	8,585	8,545	8,609	8,626	8,592	8,544	8,591	8,590	8,577	8,599	8,622	8,624	8,576	8,584	8,587	8,595
NFP/EBITDA	5.2 x	5.9 x	5.6 x	5.5 x	5.3 x	5.6 x	5.4 x	5.0 x	4.7 x	5.0 x	4.8 x	4.7 x	4.5 x	4.9 x	4.8 x	4.7 x	4.6 x	5.0	5.0 x	5.2 x	5.2 x	5.7

Data book: Cash Flow

Currency: €m	3M21	6M21	9M21	FY21	3M22	6M22	9M22	FY22	3M23	6M23	9M23	FY23	3M24	6M24	9M24	FY24	3M25	6M25	9M25	FY25	3M26	6M26
	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)	(Jan-Sep)	(Jan-Dec)	(Jan-Mar)	(Jan-Jun)
EBITDA Recurring	172.4	348.2	528.1	714.1	189.0	380.7	577.9	781.4	213.6	429.9	652.7	878.6	233.0	468.6	705.8	946.7	244.1	490.0	737.5	984.4	239.5	480.3
Recurring CAPEX	(1.8)	(8.0)	(11.6)	(17.4)	(5.4)	(12.3)	(19.2)	(23.2)	(5.6)	(9.5)	(15.6)	(20.6)	(5.2)	(10.3)	(14.5)	(20.1)	(4.2)	(8.9)	(13.3)	(20.5)	(3.9)	(9.2)
EBITDA - Recurring CAPEX	170.7	340.1	516.5	696.7	183.6	368.5	558.7	758.2	208.1	420.3	637.0	858.0	227.9	458.3	691.4	926.7	239.9	481.2	724.2	964.0	235.6	471.1
Change in Net Working Capital	(18.2)	10.1	4.4	27.1	4.0	(1.0)	0.7	10.9	(5.5)	31.2	49.4	42.2	(2.3)	15.0	24.7	23.2	3.4	1.3	8.3	14.8	10.5	14.0
Change in Net Working Capital non Recurring																						
Operating Free Cash Flow	152.5	350.3	521.0	723.8	187.7	367.5	559.3	769.1	202.5	451.6	686.4	900.2	225.6	473.3	716.0	949.8	243.3	482.5	732.5	978.7	246.2	485.1
Tax Cash-Out		(51.9)	(56.3)	(110.2)		(23.8)	(23.8)	(27.9)	(1.4)	(6.2)	(6.2)	(13.6)	(0.0)	(30.4)	(30.4)	(48.8)	0.0	(19.5)	(19.5)	(41.0)	(0.0)	(22.9)
Lease payment Recurring	(51.1)	(103.6)	(151.6)	(201.9)	(58.4)	(103.0)	(150.0)	(200.0)	(58.5)	(106.4)	(154.4)	(209.0)	(56.3)	(103.4)	(149.9)	(199.8)	(61.7)	(108.7)	(163.4)	(218.7)	(57.5)	(102.5)
Financial Charges	(8.3)	(10.3)	(31.6)	(45.3)	(2.7)	(13.0)	(35.0)	(49.8)	(6.0)	(15.5)	(48.0)	(66.1)	(19.3)	(30.6)	(67.6)	(80.3)	(23.5)	(38.2)	(63.9)	(85.5)	(12.4)	(59.7)
Recurring Cash Flow	93.1	184.4	281.4	366.5	126.6	227.7	350.5	491.4	136.7	323.5	477.8	611.5	150.0	309.0	468.1	621.0	158.1	316.0	485.7	633.5	176.2	300.1
One-off Items	0.6	0.7	1.6	0.7	(0.9)	(0.9)	(2.8)	(2.2)	0.2	0.3	0.5	0.6										
Change in trade payables related to Dev. CAPEX	(6.2)	(9.9)	(27.2)	56.3	(62.9)	(66.7)	(66.9)	(37.3)	(24.7)	(36.9)	(25.9)	(12.9)	8.7	(1.3)	(4.2)	22.7	(23.1)	(27.7)	(18.8)	16.0	(16.1)	(41.7)
Development CAPEX	(16.2)	(46.4)	(69.8)	(199.1)	(26.4)	(58.2)	(98.7)	(163.8)	(51.6)	(107.5)	(177.9)	(269.4)	(86.4)	(141.8)	(202.3)	(295.9)	(79.3)	(139.1)	(193.6)	(293.3)	(78.0)	(122.5)
Goodwill tax scheme pre-payment		(334.0)	(334.0)	(334.0)		(14.0)	(14.0)	(14.0)		(14.0)	(14.0)	(14.0)										
Price adjustment																						
Other Change in Net Working Capital	(3.0)	(2.6)	(1.6)	(0.0)	32.7	(1.2)	(8.2)	(6.5)	(7.7)	6.7	5.2	63.3	(37.9)	(39.5)	(53.6)	(43.8)	(5.9)	(19.9)	(14.2)	(5.7)	5.5	3.8
Free Cash Flow to Equity	68.2	(207.9)	(149.7)	(109.6)	69.1	86.7	159.9	267.5	52.7	172.0	265.6	379.1	34.4	126.4	208.0	304.0	49.7	129.4	259.1	350.4	87.6	139.7
Purchase/sale of treasury shares	(0.5)	(0.5)	(0.5)	(0.5)	(2.1)	(2.1)	(2.1)	(2.1)		(8.6)	(64.5)	(136.2)	(24.9)	(130.6)	(155.2)	(163.0)		(107.8)	(289.8)	(300.1)		
Other variations	(5.6)	(21.3)	(15.1)	(13.8)	(8.7)	(11.7)	(3.4)	(4.4)	(11.9)	(21.5)	(10.8)	(14.5)	(1.2)	(13.0)	(2.8)	(16.2)	5.0	4.0	1.6	(5.9)	2.3	2.3
Dividend Paid		(283.9)	(284.1)	(286.8)	(0.0)	(305.2)	(306.5)	(307.5)	(3.3)	(332.8)	(335.1)	(336.2)	0.0	(450.7)	(452.1)	(452.2)	(0.6)	(477.8)	(479.5)	(674.7)		(498.8)
Net Cash Flow	62.1	(513.5)	(449.3)	(410.8)	58.3	(232.3)	(152.1)	(46.5)	37.4	(190.9)	(144.8)	(107.9)	8.3	(468.0)	(402.0)	(327.3)	54.1	(452.2)	(508.7)	(630.2)	89.8	(356.9)
Other non-cash financial movements	37.2	74.3	95.2	69.3	(1.9)	3.9	10.4	20.9	(18.5)	(69.2)	(51.5)	(20.7)	9.3	17.6	28.2	17.5	19.0	31.6	47.2	41.4	(8.5)	9.5
Net Cash Flow after adoption IFRS16	99.4	(439.2)	(354.2)	(341.4)	56.3	(228.4)	(141.7)	(25.6)	18.9	(260.0)	(196.4)	(128.6)	17.5	(450.4)	(373.8)	(309.8)	73.1	(420.6)	(461.5)	(588.8)	81.3	(347.4)
Net Debt Beginning of Period	3,711.7	3,711.7	3,711.7	3,711.7	4,053.1	4,053.1	4,053.1	4,053.1	4,078.7	4,078.7	4,078.7	4,078.7	4,207.3	4,207.3	4,207.3	4,207.3	4,517.1	4,517.1	4,517.1	4,517.1	5,105.9	5,105.9
Net Debt End of Period Inwit	3,612.3	4,150.9	4,065.9	4,053.1	3,996.8	4,281.5	4,194.9	4,078.7	4,059.8	4,338.7	4,275.1	4,207.3	4,189.8	4,657.7	4,581.1	4,517.1	4,444.0	4,937.7	4,978.6	5,105.9	5,024.6	5,453.3
Fastweb + Vodafone contribution																						
Net Debt End of Period	3,612.3	4,150.9	4,065.9	4,053.1	3,996.8	4,281.5	4,194.9	4,078.7	4,059.8	4,338.7	4,275.1	4,207.3	4,189.8	4,657.7	4,581.1	4,517.1	4,444.0	4,937.7	4,978.6	5,105.9	5,024.6	5,453.3
CAPEX (total)	(18.0)	(54.4)	(81.4)	(216.5)	(31.8)	(70.5)	(117.9)	(187.0)	(57.2)	(117.1)	(193.6)	(290.0)	(91.6)	(152.1)	(216.8)	(315.9)	(83.5)	(147.9)	(206.8)	(313.8)	(81.9)	(131.7)

Data book: Operational KPIs

	1Q21 ¹	2Q21	3Q21	4Q21 ³		1Q22	2Q22	3Q22	4Q22		1Q23	2Q23	3Q23	4Q23		1Q24	2Q24	3Q24	4Q24		1Q25	2Q25	3Q25	4Q25		1Q26	2Q26
<i>Figures in #k</i>	3M21 (Jan-Mar)	6M21 (Jan-Jun)	9M21 (Jan-Sep)	FY21 (Jan-Dec)		3M22 (Jan-Mar)	6M22 (Jan-Jun)	9M22 (Jan-Sep)	FY22 (Jan-Dec)		3M23 (Jan-Mar)	6M23 (Jan-Jun)	9M23 (Jan-Sep)	FY23 (Jan-Dec)		3M24 (Jan-Mar)	6M24 (Jan-Jun)	9M23 (Jan-Sep)	FY24 (Jan-Dec)		3M25 (Jan-Mar)	6M25 (Jan-Jun)	9M25 (Jan-Sep)	FY25 (Jan-Dec)		3M26 (Jan-Mar)	6M26 (Jan-Jun)
Tenancy Ratio	1.91x	1.95x	1.98x	2.01x		2.05x	2.09x	2.12x	2.16x		2.19x	2.20x	2.21x	2.23x		2.26x	2.28x	2.30x	2.32x		2.35x	2.36x	2.37x	2.38x		2.39x	2.40x
Number of Tenants	42.8	44.0	44.9	46.0		46.8	47.9	48.9	50.1		51.2	52.3	53.3	54.3		55.3	56.2	57.1	58.0		58.8	59.5	60.2	60.9		61.2	61.6
Anchor Tenants	33.6	34.5	35.1	35.8		36.4	36.9	37.5	38.2		38.9	39.6	40.2	40.8		41.4	41.8	42.3	42.8		43.1	43.4	43.7	44.0		44.1	44.2
Anchors New Tenants	0.9	0.9	0.6	0.7		0.6	0.5	0.6	0.7		0.7	0.7	0.6	0.6		0.6	0.4	0.5	0.5		0.3	0.4	0.3	0.3		0.1	0.1
OLOs	9.2	9.5	9.8	10.2		10.4	10.9	11.4	11.9		12.3	12.7	13.1	13.5		13.9	14.4	14.8	15.2		15.7	16.1	16.5	16.9		17.1	17.4
OLOs New Tenants	0.4	0.3	0.3	0.5		0.2	0.5	0.5	0.5		0.4	0.4	0.4	0.4		0.4	0.5	0.4	0.4		0.5	0.4	0.4	0.4		0.2	0.3
Organic Number of Sites ²	22.4	22.5	22.6	22.8		22.8	22.9	23.0	23.2		23.3	23.5	23.8	24.1		24.3	24.5	24.7	25.0		25.1	25.3	25.5	25.7		25.8	25.8
Other KPIs																											
Small Cells & DAS Remote Units	4.9	5.2	5.3	6.4		6.6	6.8	6.9	7.0		7.3	7.8	7.8	7.9		8.1	8.7	9.4	10.0		10.5	10.7	11.0	11.6		12.1	12.4
New Remote Units	0.4	0.4	0.1	1.1		0.2	0.2	0.1	0.1		0.3	0.5	-	0.1		0.2	0.6	0.7	0.7		0.5	0.2	0.3	0.6		0.5	0.3
Backhauling links	1.3	1.3	1.3	1.3		1.5	1.5	1.6	1.7		1.8	1.8	2.0	2.1		2.1	2.1	2.1	2.1		2.1	2.1	2.1	2.1		2.1	2.1
New backhauling links	0.1	0.0	0.0	0.0		0.2	-	0.1	0.1		0.1	0.0	0.2	0.1		-	-	-	0.1		-	-	-	-		-	-
Lease Renegotiations/Buyouts (#)	400	570	400	475		360	650	700	510		320	510	495	500		440	390	315	410		450	370	360	380		410	390

Notes:

1) 1Q21 New Tenants excluding terminations.

2) Total sites figure restated starting from April 1, 2020 following the reporting system integration of INWIT pre-merger and Vodafone Towers

3) New Small Cells & DAS Remote Units in Q4'21 include impact of Highway Tunnel investment (ca. 800 Remote Units)

Any questions?

Ask INWIT Investor Relations

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